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# **GRA Methodology for Competency Based Personnel Evaluation**

## and Selection

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## Abstract

The selection and evaluation of employees is a crucial procedure that can have a big impact on an organization's performance and competitiveness in the future. An elaborate hierarchical structure for choosing and assessing the best employee is presented in this study. One of the many ways we may assist the evaluation process is by implementing a decision support system with a prioritising strategy. Since the process of employee evaluation is subjective, it is a significant challenge for any organisation because many factors lead to inaccuracies and errors in judgement. An employee is crucial to the organisational structure's success in attaining its objectives. Encouraging the worker with incentives like bonuses, holidays, and promotions that can boost each worker's output. Through the GRA, a methodology is created for choosing the Employee of the Year that combines qualitative and quantitative decision-making techniques. The framework can identify the pertinent elements and measurement indicators, provide a uniform evaluation standard to aid in decision-making, and methodically develop the employee selection objectives to satisfy an organization's business goals and strategies. The GRA method, which is competency-based, is used to match employees to certain jobs. An illustration shows the viability of the proposed framework. Similar to Ideal Solution (GRA) approaches, GRA is computationally effective, theoretically straightforward and simple to comprehend, and capable of evaluating the relative performance of alternatives in the form of a methodical choice. This decision support system may calculate employee performance ratings, allowing for a fair evaluation to be realised based on the system's criteria. A higher score indicates a better employee, whereas a lower number indicates a less effective employee. Traditional from this analysis Basic idea of GRA method Determines the long-range solution from the short-range and negative-best solution, but the comparison of these distances is not considered significant. Employees 1, Employees 2, Employees 3, Employees 4, Employees 5, Employees 6, taken this alternative in this method and evaluation parameters is Communications (C1), self-motivation (C2), interpersonal skills (C3), decision-making (C4), knowledge/skill (C5), career development (C6), and management (C7). From the result it is seen that Employees 1 is got the first rank where as is the Employees 2 is having the lowest rank. It demonstrates the employee of the year who prioritises job quality above everything else. This method is more effective and efficient since it can swiftly and clearly give staff performance appraisal results. Keywords: Employee performance, interpersonal skills,GRA.

## Introduction

Numerous businesses frequently invest a significant amount of money in hiring the best candidates for open positions. Although probationary periods for hired personnel are possible, hiring, training, and dismissing unsatisfactory or disgruntled workers comes at a high expense and makes it more difficult to identify a worker's shortcomings. Therefore, tough choices made early on regarding who to involve can be very important (Baron & Kreps, 1999). This is why the decision-making team is structured to consider multiple candidates and choose the best qualified one. The operations manager typically has more influence over the evaluation and selection process than their HR specialist. The main issue for organizations is how to attract and keep personnel resources. Companies can no longer afford the luxury of bad staff selection due to increased global competitiveness, corporate mergers and consolidation, and industrial restructuring. Since a company's success depends on having the appropriate people in the right positions at the right times, the people chosen should be based on the company's strategic business objectives and culture. In other words, the selection criterion should be in line with the strategic direction and cultural values of the business. When employee selection strategies are in line with the business strategies of the company, organizational performance improves. The job need must explicitly list the employee qualities that are thought to be necessary for the functional performance of the job in order for this approach to be successful. Employee evaluation and selection criteria are primarily based on the traits of current employees who have excelled in the roles that need to be filled. None can be chosen, though, if the list of necessary traits is too extensive. A erroneous diagnosis could be chosen without a list of contributing variables. The competency-based employee selection process is one of the best assessment techniques to aid in selection. This method of hiring is predicated on the notion that in order to function at their very best, employees in each position must possess a specific set of talents. Competencies are the knowledge, skills, and character qualities necessary for success in a specific role. It includes the information, abilities, and characteristics that lead to excellent performance in a particular job function in an organisational setting. An organization's use of human resources cannot be separated from the organisation as a whole. One of the elements needed to boost an organization's success is its human resource quality. As a result, a business or organisation should assess the productivity of its staff. Employee performance refers to the outcome or degree of an employee's overall success in completing work within a given timeframe, the quality of the job, a goal, or other

predetermined and mutually agreed-upon criteria. [9]. Performance, also known as actual performance, actual performance, or achievement achieved by an employee, is derived from the word "work performance." According to specialists, there are numerous definitions of efficiency. One of these meanings is the work that a person or a group of individuals in an organisation may accomplish in order to meet the goals of the company, taking into account each individual's authority and duty. The associated organisation complies with morals and ethics, and it is lawful and illegal [10]. To assess employee performance and convey the significance of capacity and quality mapping, it is important to understand the potential of each individual inside the firm. Evaluation is an attempt to determine if something is of good quality or terrible quality [2]. A company's ability to manage its human resources effectively has an impact on how well it performs its work. Performance evaluation and placement suitability level are two examples of how to manage a company in relation to its human resources [3]. Employee performance has a beneficial impact on how the employee performance index is assessed, and employee performance and performance evaluation both benefit from motivation. Employee productivity is crucial to this organization's ability to carry out its mission within the framework of organisational growth. To provide the best results, each member inside the companies should use as much as they can. The success of the organisation depends on the role that employees play in it because they are the potential resource and the force that propels organisational activity [5], permeates most aspects of human vision and intellect. The thesis of this study is that the theory of GRA sets is more appropriate for tasks involving human appraisal and decision-making. The ability to define our reasoning system's defining judgements without resorting to an artificial procedure is made possible by GRA logic. The goal of this study is to use the idea of GRA sets to show how GRA logic may be used to disclose the inherent uncertainty in people's actions and thought processes regarding the personnel evaluation and selection process. In order to eliminate subjectivity in effective employee evaluation and selection, this study suggests a method that uses multi-factor competency-based measurements in a hierarchical framework. The suggested GRA technique evaluates employee performance from a strategic or tactical standpoint by integrating critical competency with employee performance data. The employee performance index evaluation problem is solved by weighing using the weighted product approach during the decision-making process. Additionally, some criteria may have qualitative or ambiguous structures and cannot be accurately quantified. This approach begins by giving each attribute a weight value before moving on to the evaluation procedure to determine the best staff choices.

## **Material and Methods**

It Automation can be used efficiently once procedures and business logic are established. When it comes to new hires and organisations, technology often handles data collection, service requests and reminders, data transfer to the HR information system, and occasionally internal and external communications like orientation and training. Automation can be used efficiently once procedures and business logic are established. New hires, internal and external communications, data collecting within the company, service requests and reminders, data transfer to HR information systems, and occasionally orientation and training are all handled by technology. It's time to stress the value of concise communication, name acceptable and preferred channels of contact, and create the groundwork for continued communication. Determine which employee traits are related to each goal by doing an analysis of them. Selection criteria include communication abilities, character traits and self-motivation, interpersonal abilities and the capacity to market oneself and ideas, decision-making abilities, technical knowledge base abilities, professional growth aspirations, and managerial abilities. They must be workrelated factors. The step-by-step integration process is first provided in order to clearly demonstrate the suggested personnel evaluation and selection framework: Create a hierarchy for evaluation and selection to match the right candidates with the right positions. The MCDM method creates a GRA based on the usage of linguistic factors and describes the capabilities of available individuals to accomplish a common set of organisational goals. Establish a talent-based GRA system and choose the top employee based on his score. After deliberating over the findings, choose the employee. The strategies or procedures used to acquire data are known as data collecting methods. Through observation, a review of the literature, and interviews, this method outlines a method that it can utilise to show its use [11]. The three methods of gathering data are. Direct observation during the examination of materials utilised as a source of research data used by the author to gather data. [11] b. Literature Review: Gather the necessary information on development research from scholarly sources on the technology and theoretical foundations used in the design and development decision support system. [12]. c. Interview: This method of gathering data involves asking and answering questions from or having direct conversations with the research participants. The authors in this instance pose and respond to queries regarding the nature of revenue department employees[15].

#### **Results and Discussions**

Table 1 evaluation parameters

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C1	Communications
C2	Self motivation
C3	Interpersonal skills
C4	Decision making
C5	Knowledge / Skill
C6	Career development
C7	Management

Communications (C1), self-motivation (C2), interpersonal skills (C3), decision-making (C4), knowledge/skill (C5), career development (C6), and management (C7) are among the evaluation parameters, according to Table 1.

	C1	C2	C3	C4	C5	C6	C7
Employees 1	23.24	27.42	17.42	39.53	15.42	29.15	22.05
Employees 2	29.12	39.40	12.46	42.97	58.43	33.69	27.30
Employees 3	43.12	35.42	24.08	22.58	36.12	26.13	22.13
Employees 4	34.75	27.43	25.16	28.28	32.14	28.73	24.13
Employees 5	28.13	33.33	27.12	36.41	43.12	19.43	29.43
Employees 6	23.14	29.43	31.08	25.12	48.15	18.43	27.13

Tał	ole 2.	Data	a set

Table 3 shows that the data set Employees 1, Employees 2, Employees 3, Employees 4, Employees 5, Employees 6, taken this alternative in this method and evaluation parameters is C1, C2, C3, C4, C5, C6, C7. Employees 5 C7 value is high and Employees 3 C7 value is low. Figure 1 is show in data set graph.



## Figure 1 graph for Data set

shows that the data set Employees 1, Employees 2, Employees 3, Employees 4, Employees 5, Employees 6, taken this alternative in this method and evaluation parameters is C1, C2, C3, C4, C5, C6, C7. Employees 5 C7 value is high and Employees 3 C7 value is low. Figure 1 is show in data set graph.

Table 3. Normalized Data							
	C1	C2	C3	C4	C5	C6	C7
Employees 1	0.9950	1.0000	0.7336	0.1687	1.0000	0.2975	1.0000
Employees 2	0.7007	0.0000	1.0000	0.0000	0.0000	0.0000	0.2886
Employees 3	0.0000	0.3322	0.3759	1.0000	0.5187	0.4954	0.9892
Employees 4	0.4189	0.9992	0.3179	0.7205	0.6113	0.3250	0.7182
Employees 5	0.7503	0.5067	0.2127	0.3217	0.3560	0.9345	0.0000
Employees 6	1.0000	0.8322	0.0000	0.8754	0.2390	1.0000	0.3117

Table 2 shown that the normalized data for Employees 1, Employees 2, Employees 3, Employees 4, Employees 5, Employees 6. These values are calculated using by formulas showing in figure 2.



## FIGURE 2 Normalized Data

shown that the normalized data for Employees 1, Employees 2, Employees 3, Employees 4, Employees 5, Employees 6. These values are calculated using by formulas showing in figure 2.

Table 4. Deviation sequence							
	C1	C2	C3	C4	C5	C6	C7
Employees 1	0.0050	0.0000	0.2664	0.8313	0.0000	0.7025	0.0000
Employees 2	0.2993	1.0000	0.0000	1.0000	1.0000	1.0000	0.7114
Employees 3	1.0000	0.6678	0.6241	0.0000	0.4813	0.5046	0.0108
Employees 4	0.5811	0.0008	0.6821	0.2795	0.3887	0.6750	0.2818
Employees 5	0.2497	0.4933	0.7873	0.6783	0.6440	0.0655	1.0000
Employees 6	0.0000	0.1678	1.0000	0.1246	0.7610	0.0000	0.6883

Table 5 shown that the deviation sequence values and is calculated that the formulas.

## Table 5. Grey relation coefficient

			•				
	C1	C2	C3	C4	C5	C6	C7
Employees 1	0.9901	1.0000	0.6524	0.3756	1.0000	0.4158	1.0000
Employees 2	0.6255	0.3333	1.0000	0.3333	0.3333	0.3333	0.4128
Employees 3	0.3333	0.4282	0.4448	1.0000	0.5095	0.4977	0.9788
Employees 4	0.4625	0.9983	0.4230	0.6414	0.5626	0.4255	0.6395
Employees 5	0.6669	0.5034	0.3884	0.4243	0.4370	0.8841	0.3333
Employees 6	1.0000	0.7488	0.3333	0.8005	0.3965	1.0000	0.4208

A zeta value is constant and a value of 0.5. Table 6 is given for a grey relation coefficient shown in figure 3.



**FIGURE 3** Grey relation coefficients

A zeta value is constant and a value of 0.5. Table 6 is given for a grey relation coefficient shown in figure 3.

Table 6 GRA values						
Employees 1	0.7763					
Employees 2	0.4817					
Employees 3	0.5989					
Employees 4	0.5933					
Employees 5	0.5196					
Employees 6	0.6714					

Obtained by using formulas to calculate the GRA values, the result of the method was shown above. Employees 1 is highest values for GRA result and Employees 2 lowest values for GRA result showing in figure 4.





Obtained by using formulas to calculate the GRA values, the result of the method was shown above. Employees 1 is highest values for GRA result and Employees 2 lowest values for GRA result showing in figure 4.

Table 7. Rank					
	Rank				
Employees 1	1				
Employees 2	6				
Employees 3	3				
Employees 4	4				
Employees 5	5				
Employees 6	2				

The values concerning the rank are displayed in Table 5. Employees 1 are ranked first, Employees 2 are ranked last, Employees 3 are ranked third, Employees 4 are ranked fourth, Employees 5 are ranked fifth, and Employees 6 are ranked second, as shown in Figure 4's ranking.



**FIGURE 5** shown that the graph about rank.

The values concerning the rank are displayed in Table 5. Employees 1 are ranked first, Employees 2 are ranked last, Employees 3 are ranked third, Employees 4 are ranked fourth, Employees 5 are ranked fifth, and Employees 6 are ranked second, as shown in Figure 4's ranking.

#### Conclusion

This paper defines and applies a GRA model with an example for competency-based personnel evaluation and selection. This strategy is an effective way to account for the uncertainty and qualitative issues that come with trying to validate hiring decisions at the strategic level of an organisation. The following benefits apply to the suggested framework for employee selection: • A hierarchical structure supports the objectives and plans of an organisation. By organising their goals into a hierarchical structure, decision-makers may analyse the connections between various objectives and determine their impact. The model is flexible enough to include other elements in the assessment; it decomposes the combined people selection challenge into simple and logical assessments of factors; it assesses direction based on organisational factors and organisational goals. This lowers expenses not only during the selection phase but also throughout the implementation phase's hidden costs and dispute. Choquet integrals may be employed in place of the GRA model in future studies. Choquet integrals support the process of conducting a global assessment by determining the degree of connection between assessment variables and indicators, such as "positive assessment," "negative assessment," "and equilibrium assessment," and so forth. These approaches can then be contrasted with one another. From the result it is seen that Employees 1 is got the first rank where as is the Employees 2 is having the lowest rank.

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