



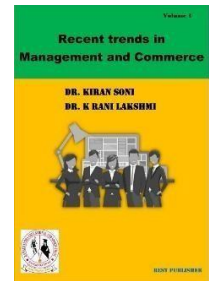
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# A Review of Service Innovation Using WASPAS Method

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### Abstract

Services, particularly in industrialized nations, now account for the majority of employment and economic output, and even manufacturing companies frequently offer a variety of services. However, services are distinct from tangible goods and digital things. Therefore, innovation methods must adapt to and take into consideration the unique qualities of services, including their intangible and extremely perishable nature. Compared to the management of both physical and digital innovative products, new service creation is far less studied, yet the body of knowledge is expanding quickly. With the growth of the service economy, more businesses are turning to service innovation to acquire a competitive edge. However, affecting service innovation Already done on the components Research is scattered, exhaustive and Lack of proper understanding and factors and the relative of each factor A causal link between relevance and failed to install. Hence, service in organizations an overview of ecosystems Using this research service Elaborate on factors influencing innovation Detect and analyze. Performance (a1), Market compliance (a2), Organizational compliance (a3), and Technology and information (a4) were used in this paper as evaluation criteria. The alternative parameters in this case are Industry 1, Industry 2, Industry 3, and Industry 4. (i4). Performance: Possibilities for learning, assessing, and putting into practice.

**Keywords:** Service innovation, Market compliance Organizational compliance Technology and information.

### Introduction

The competitiveness of the market has increased recently, and labor expenses have gone up. Assistance in traditional manufacturing companies service innovation is key in the transformation process plays a role. Of the service economy with growth, more businesses service to gain competitiveness back to the findings. However, affecting service innovation scientific literature on factors dispersed, thorough and systematic consists of knowledge, and organs and for the importance of each aspect any causal relationship between unable to identify. Production in businesses, service innovation is a gradual, complex, non-linear process that is vast affected by variables. Determining the elements that influence this process is therefore crucial [1]. Services is a rather large category. The strategies and practices used by decision-makers to realize organizational benefits from innovation, something that is here defined as even the commercial exploitation of brand-new ideas, include the introduction of "radically new services" as well as, more frequently, the contributions to the improvement of current services. Services are a diverse range of activities that have some things in common. As a result, services provide the environment for diverse sorts of innovation, and some service industries, such as knowledge-intensive and professional services, as well as communications and it services, are thought to be significantly more inventive than others Transportation and public services [2]. But because it is so vaguely defined, the idea of service innovation needs more research and development. Service innovation theory construction is still in its infancy, which accounts for the unclear and inconsistent formulations of the central idea. The interchangeability of the terms "new service development" (NSD) and "service innovation," for instance, exemplifies this ambiguity. Additionally, the phrase "service innovation" refers to a novel service, that seems to be, an innovation that has not yet been effectively commercialized. [3]. The creation of value in service-based firms involves the integration of intangible assets and skills like expertise, knowledge, a cognitively focused staff, and customer collaboration. For customer requests to develop creative solutions, complex concepts to understand and wide range service to process information professionals, stakeholder's consumers in the network and should take interact with other knowledge workers. Organizations have a greater opportunity and capacity to produce superior service offerings as a result of this value co-creation process, leading to service innovation [4]. By concentrating on technological discoveries, the innovation literature has far too frequently adopted more constrained viewpoints. Although this approach is typically too constrained, when it comes to service innovation, it becomes even more skewed. An emphasis on technology advancements is even less appropriate when it comes to services, in part because of the important role that client interaction and intangibility play in these industries. Services are also less standardized, typically not product-focused, and less centralized/more dispersed than manufacturing. Due to all of these considerations, providing an accurate depiction of service innovation is now riskier than in conventional innovation literature, but it is still important [5].

## Service Innovation

The term "service innovation" now refers to innovation taking place in the various contexts of solutions, such as the creation of new operations or alterations to existing facilities. Although the service sector is one possible setting for service innovation, it is not a need. Non-services sectors, such manufacturing companies looking to diversify their sources of supply with value-adding services, can also offer new and enhanced services. Similar to how a "product" is fundamentally distinct from a "service," service innovation frequently lacks the tangible qualities of product advances. Services are sometimes highly customized to the demands of the client or consumer and involve numerous parties [6]. Experiential nature of service offerings, for physical objects to measure innovation incompatibility of techniques and including tourism service providers testing in various fields samples made difficulty of use this ambiguity is caused by is brought to some extent. When it comes to providing process innovations, marketing tactics, and other features can be used to distinguish service innovations from traditional innovation features [7]. through classifications or categories that are differentiated according to innovation kind, one more technique to comprehend service innovation is. Since there are several items in each category that are thought to be equal, categorization becomes a mechanism for comparing how several categories relate to one another [8]. The contrast between the two primary service innovation areas of product and process. It is usual to utilize a dichotomy to distinguish between innovation types that are mutually exclusive. Because categorizations produce helpful heuristics and offer a structured foundation for comparison and operationalization, they have several advantages [9]. Distinctions may be advantageous for various sorts of marketing methods and management tools, according to the practical usefulness of categorizations in marketing. For various service innovation categories, several marketing and innovation techniques may be pertinent. But employing several categories in research can be problematic because it might be challenging to operationalize them. Most often, categories are based on arbitrary or impromptu criteria and are not exhaustive nor mutually exclusive [10]. the necessity to provide service innovation to complement their existing core services is being acknowledged by traditional service providers as well. Insurance providers are experimenting with mobile phone applications that let customers automatically report accidents. Banks are focusing more on process innovation as well as ancillary services related to their core financial products, like tax advice, pension planning, and real estate assessment [11]. This historical neglect of the distinctive features of service innovation has a number of causes. Some of these causes can be traced back to the vestiges of the industrial revolution, to a habitual infatuation with hard technology and tangible objects as a source of innovative products, as well as to a fundamental misconception that services have no real economic value. Beyond these historical factors, however, the nature of these services themselves is at least largely to blame for the absence of widespread and systematic innovation in this sector [12]. There is a need to concentrate on process and experience innovation because services are built on and, in many cases, rely upon human, interpersonal delivery systems. The creation of tangible, largely static goods with tangible physical attributes is prioritized by traditional product innovation technologies. Customers, personnel, and technology commonly collaborate in the real-time production of services, which frequently have few static physical characteristics. As a result, many of the invention protocols and prototype design methods used for physical goods, pretty tough technologies, and software do not work well for people-to-people and interactive services, or at the very least, they require substantial adaptation to address the challenges of service innovation [13]. According to the definition, it "introduces something new into one's way of life, organization, timing, and placement of what may typically be regarded as the collective and individual processes that link to consumers." A comparison between manufacturing and service sector innovation is related to the division between innovation in products and services. In general, the latter is equivalent to innovation in services, whereas the former indicates innovation in products. This occurs frequently as a component of a bigger solution or function [14]. An expanding field of study called service science seeks to comprehend, enhance, and reinvent. Service has historically been researched throughout a wide range of disciplines. For instance, fields like service-oriented architectures as well as service systems engineering, as well as operations research (or), frequently link to problems with services. [15]. The primary focus of service systems engineering is the methodical development and design of service systems. In any case, service science work frequently adopts a service system perspective: whether they are individuals or organizations, service providers and service clients form relationships to co-create value, with providers typically taking responsibility for changing a certain state of the world and clients typically owning or controlling that part of the world that needs to be changed. True, the arrangements of actors and resources needed for successful value generation in service systems are frequently significantly more complex [16]. Because there is no tangible asset, it is frequently harder to communicate the immediate benefit to consumers (e.g., it is not obviously smaller or better designed), and any benefit may not be immediately linked by the customer to an innovation. As a result, the impact of service innovation on organizational effectiveness is less directly observable than that of manufacturing. Also imply that compared to manufacturing, service innovation may take longer to affect business success [17]. Although the service may be thought of as "better," this enhancement may not be as clearly attributable to innovation as it is in the case of produced items. Although service ideas are frequently adopted more quickly than manufacturing-based breakthroughs, they are also simpler to copy. Due to their lower likelihood of maintaining long-term benefits over their counterparts in industrial environments, service organizations may be deterred from participating in innovation projects, especially those that are more radical. As a result, rather than emphasizing novelty, services innovation frequently emphasizes continuity [18]. Therefore, it is not unexpected that manufacturing organizations, with the exception of the quantity of new products/services launched to the market, have been proven to gain from innovation in numerous ways more than service firms. The sheer nature of innovation in services seems to limit the attention it obtains, from both managers and researchers, despite the fact that it is an increasingly significant source of competitive advantages in service organizations [19]. An increasingly fresh viewpoint on service innovation and strategic

renewal is offered by the burgeoning field of dynamic capabilities. Dynamic capabilities help us comprehend service innovation in this research because they are different from earlier works in that they place a greater emphasis on change. The dynamic capabilities approach defines sustained competitive advantage as the capacity to produce, extend, and adapt valued resources and capabilities through time. It is based on the premise that distinctive bundles of resources serve as the foundation for competitive advantage [20]. Dynamic capacities can be broken down into three discrete actions for analytical purposes: identifying opportunities and threats, taking advantage of those opportunities, and preserving competitiveness through resource reconfiguration. The "micro foundations" that Teece refers to as "unique skills, processes, procedures, organizational structures, decision rules, and disciplines" serve as the organizational foundation for these three generics, corporate-level competencies. These are therefore fundamental to comprehending how competitive advantage is created. [21].

### WASPAS Method

In the realm of Multi Criteria Decision Making Approach, the WASPAS approach was established by Zavadskas et al. in 2012. It combines the Weighted Sum Method (WSM) and the Weighted Product Method (WPM), two popular MCDM techniques [22]. The approach can evaluate the consistency of alternative ranks by conducting a sensitivity analysis within its own operation. This approach is actually recommended as the most suitable MCDM method in terms of accuracy or accuracy verification using those two approaches.[23]. Step 1. Perform linear normalization as follows for performance values:

$$j = 1, \dots, n \text{ (set of alternatives)}; \quad i = 1, \dots, m \text{ (set of criteria)}$$

$$\bar{x}_{ij} = \begin{cases} \frac{x_{ij}}{\max_j x_{ij}} & \text{if } i \in C_b \\ \frac{\min_j x_{ij}}{x_{ij}} & \text{if } i \in C_n \end{cases}$$

, where  $C_b$  and  $C_n$  are the sets of benefit and cost criteria. Step 2. Calculate the WSM ( $Q_j^1$ ) and WPM ( $Q_j^2$ ) measurements for each alternative using the formulas below:

$$Q_j^1 = \sum_{i=1}^m w_i \bar{x}_{ij}$$

$$Q_j^2 = \prod_{i=1}^m (\bar{x}_{ij})^{w_i} .$$

Step 3. Use the following expression to calculate the aggregated measure of the WASPAS approach for each alternative:

$$Q_j = \lambda Q_j^1 + (1 - \lambda) Q_j^2$$

, where  $\lambda$  is the WASPAS method's argument. It accepts values between 0 and 1. The WASPAS approach becomes the WSM when  $\lambda = 1$ , and the WPM model when  $\lambda = 0$ .

Step 4. Sort the alternatives in decreasing order of  $Q_j$  values [24].

### Analysis and Discussion

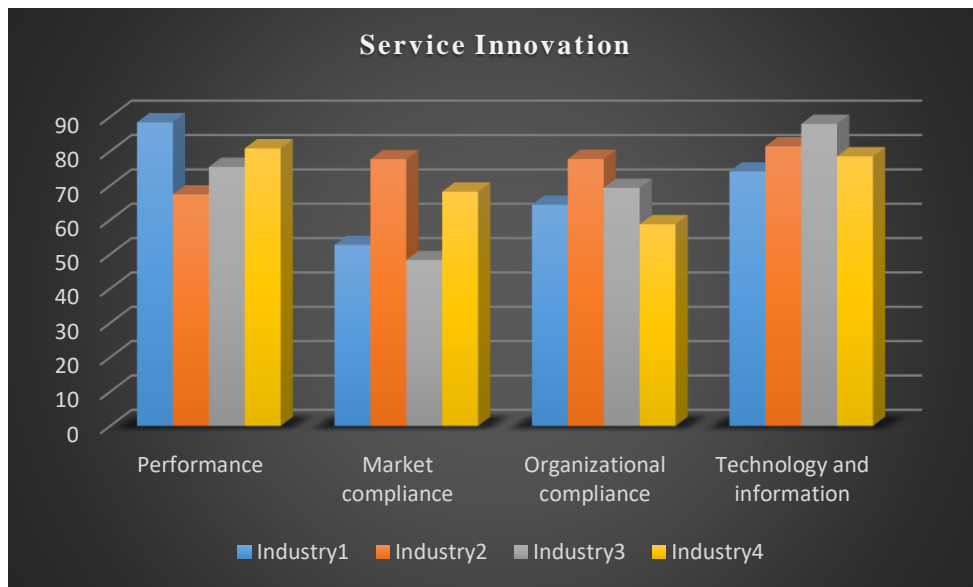
Performance (a1), Market compliance (a2), Organizational compliance (a3), and Technology and information (a4) were used in this paper as evaluation criteria. The alternative parameters in this case are Industry 1, Industry 2, Industry 3, and Industry 4. (i4). Performance: Possibilities for learning, assessing, and putting into practice. It is typically characterised by a tolerance for risk and the capacity to learn about and take use of new technologies. Companies with a strong sense of entrepreneurial spirit are more likely to transform the idea of "filling demand" into the idea of "generating demand," and as a result, they look into client needs that have considerably aided the creation of new services. Market unrest: Market compliance. Market turmoil is a term used to describe the degree of turbulence in changes in market demand, which mostly refers to changes in customer composition and preferences. High market turbulence indicates that market demand is changing quickly. Service innovation is directly influenced by the need for businesses to continuously improve their goods and services in order to compete in the volatile market environment. Organizational compliance: As service innovation initiatives expand in manufacturing businesses, physical production materials are gradually being replaced by service-oriented ones. Enterprises can get cutting-edge market data, expertise, and other service-oriented production materials through organisational learning and base their information appropriately on this. To ensure the successful implementation of service innovation, businesses can also improve their strategic flexibility through organisational learning and respond rapidly to changes in the market environment. Technology and knowledge Utilizing cutting-edge technology can accelerate the creation of service-related items and guarantee the timely delivery of service innovation. For instance, the use of information technology enables manufacturers to carry out remote product diagnosis, and businesses may quickly identify product issues and provide

customers services. Rapid technology advancements have also made the market unpredictable, leading manufacturers to look for innovations outside of their typical product lines.

**TABLE 1.** Data set

	Performance	Market compliance	Organizational compliance	Technology and information
Industry1	88.456	52.765	64.4345	74.124
Industry2	67.465	77.687	77.7632	81.456
Industry3	75.468	48.354	69.354	87.987
Industry4	80.875	68.245	58.754	78.537

Table 1 The parameter values affecting how businesses innovate their services are displayed in as a data set. Performance (A1), Market compliance (A2), Organizational compliance (A3), and Technology and information (A3) are the evaluation criteria (a4). The alternative parameters in this case are Industry 1, Industry 2, Industry 3, and Industry 4. (i4). The greatest value for performance is found in Industry 1. The value for organisational compliance in Industry 2 is greatest. Information and technology are most valuable in industry three. The greatest value for performance is found in Industry 4.



**FIGURE 2.** Service Innovation

Figure 1 illustrates the data set for service innovation for industries. evaluation parameters: Performance (a1), Market compliance (a2), Organizational compliance (a3), Technology and information (a4). Here performance is highest for industry 1 and lowest for industry 2. Here Market compliance for industry 2 and lowest for industry 3. Here Organizational compliance for industry 2 and lowest for industry 4. Here Technology and information highest for industry 3 and lowest for industry 1.

**TABLE 2.** Performance value

	a1	a2	a3	a4
i1	1	0.6792	0.828599	0.842443
i2	0.762696	1	1	0.925773
i3	0.85317	0.622421	0.891861	1
i4	0.914296	0.878461	0.75555	0.892598

Table 2 shows the performance value where those values are calculated according to the WSM and WPM methods.

**TABLE 3.** Weight

0.25	0.25	0.25	0.25
0.25	0.25	0.25	0.25
0.25	0.25	0.25	0.25
0.25	0.25	0.25	0.25

Table 3 shows weight value taken for the analysis as equally distributed among the evaluation parameters.

**TABLE 4.** Weighted normalized decision matrix (WSM)

0.25	0.1698	0.20715	0.210611
0.190674	0.25	0.25	0.231443
0.213292	0.155605	0.222965	0.25
0.228574	0.219615	0.188888	0.223149

Table 4 shows the weighted normalization decision matrix it is calculated by multiplying the weight and performance value in table 2 and table 3

**TABLE 5.** Weighted normalized decision matrix (WPM)

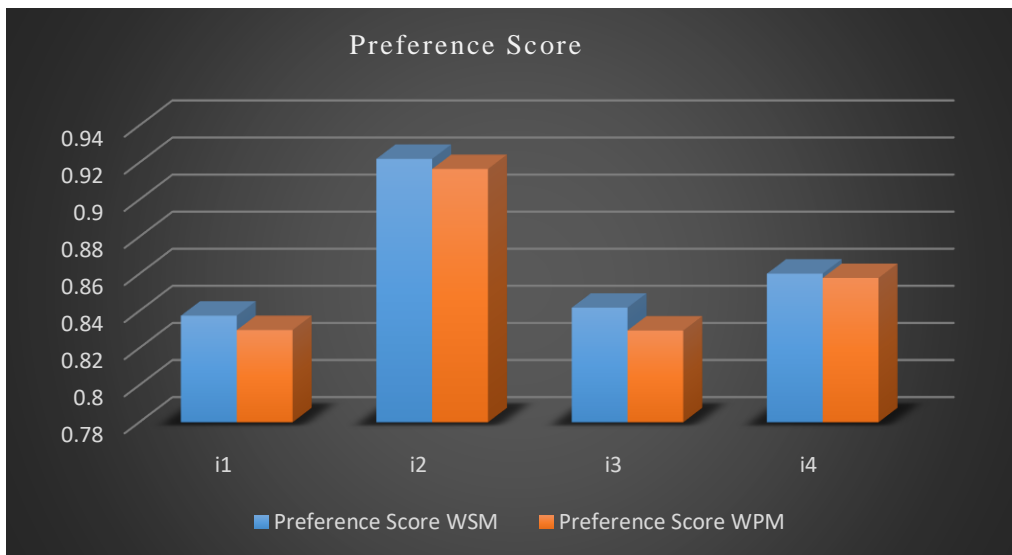
1	0.907819	0.954083	0.958043
0.934518	1	1	0.980903
0.961079	0.888221	0.971794	1
0.977849	0.968123	0.932322	0.971995

Table 5 shows the weighted normalization decision matrix; it is calculated by using the weight and performance value in table 2 and table 3.

**TABLE 6.** Preference Score (WSM) (WPM)

	Preference score(WSM)	Preference score(WPM)
i1	0.83756	0.829795
i2	0.922117	0.916672
i3	0.841863	0.829572
i4	0.860226	0.857891

Table 6. The preference scores for the WSM Weighted Sum Model and the WPM Weighted Product are displayed in the weighted normalized choice matrix's row values are added to determine the preference score (WSM). The weighted normalized decision matrix's row value is multiplied by the preference score in the WPM Weighted Product Model.



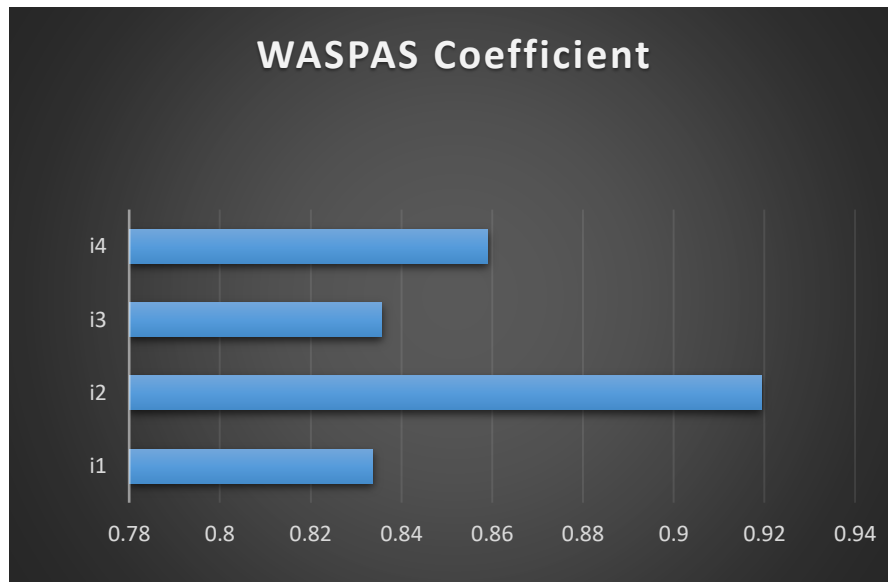
**FIGURE 2.** Preference score (WSM and WPM)

Figure 2. The preference scores for the WSM Weighted Sum Model and the WPM Weighted Product are represented graphically in The weighted normalized choice matrix row values are added to determine the preference score (WSM). The weighted normalized decision matrix's product of each row's value yields the preference score for the WPM Weighted Product Model.

**TABLE 7.** WASPAS Coefficient

	WASPAS Coefficient
i1	0.833677
i2	0.919395
i3	0.835718
i4	0.859059

Table 7 The WASPAS Coefficient value is shown in with a lambda value of 0.5. Alternative: Industries 1, 2, 3, and 4 (i1, i2, i3, and i4) (i4). Industry 1 is 0.833677, Industry 2 is 0.919395, Industry 4 is 0.859059, Industry 3 is 0.835718, and so on.



**FIGURE 3.** WASPAS Coefficient

Figure 3 shows the WASPAS Coefficient values for alternates Industry 1 (i1), Industry 2 (i2), Industry 3 (i3), Industry 4(i4). Here Industry 2 is 0.919395, industry 4 is 0.859059, industry 3 is 0.835718and industry 1 is 0.833677.

**TABLE 8.** Rank

	<b>RANK</b>
i1	4
i2	1
i3	3
i4	2

Table 8 displays the conclusions of the service innovation evaluation of the substitute industries of Industry 1 (i1), Industry 2 (i2), Industry 3 (i3), and Industry 4 (i4). Industry 2 is ranked first overall, followed by industry 4, industry 3, and industry 1 in that order.

### Conclusion

Manufacturing is quickly being surpassed by services to become the largest sector of the global economy. At the business, industry, and economic levels, service innovation is increasingly recognized as a driver of long-term growth and competitive advantage. During the 20th century, innovation began to develop as a significant research discipline. At first, innovation research was mainly concerned with science, technology, and the new product development strategy for commercializing concepts and inventions, mostly in the manufacturing business. The world economy has successfully transitioned from a product economy to a service economy during the past few years as a result of a growing share of services in national economies. More and more manufacturing companies are starting to pay attention to the role that services play in the development of value and are looking for new opportunities for economic expansion through the innovation of service forms and content. However, the majority of manufacturing organizations are still struggling with how to successfully deploy service innovation. In this paper, the WASPAS method used to optimize the impact of service innovation in manufacturing industries Industry 2 is ranked first overall, followed by industry 4, industry 3, and industry 1 in that order.

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