

Recent Trends in Management and Commerce Vol: 3(2), 2022 REST Publisher; ISBN: 978-81-936097-6-7 Website: http://restpublisher.com/book-series/rmc/



Evaluation of Entrepreneurship Development using ARAS Method

Vaishali Patil

K. M. Agrawal College of Arts, Commerce and Science, Kalyan, Maharashtra, India Corresponding author Email: vtpatil2702@gmail.com

Abstract: Entrepreneurship Development. The development of entrepreneurial knowledge and abilities through organized training programs is referred to as entrepreneurship. It focuses on the analysis of entrepreneurial behavior, business dynamics, and the development and growth of the latter. Entrepreneurship is the capacity and willingness to establish, plan, and manage a business enterprise along with all of its risks for financial gain. Starting new enterprises is the most well-known example of entrepreneurship. Entrepreneurs have advantages that extend beyond the companies they start. The lives of individuals, communities and the economy as a whole are all improved by entrepreneurs. Entrepreneurs are crucial in fostering social change and enhancing people's quality of life and employment. Increasing the knowledge and skills of current entrepreneurs and inspiring people to start their own businesses are the goals of entrepreneurship development programs. In the end, this contributes to the growth of this population within an economy. This paper is the Addition Ratio Assessment (ARAS) method. The ARAS method is also tested for the problems considered. All three methods are very simple to understand and easy to implement and are observed to provide almost perfect rankings for Entrepreneurship Development alternatives. Evaluation parameters on Agriculture, Mining, manufacturing, Electricity, gas & clean air supply, Construction, Trade, hotel & restaurant, Transport & Communication, Finance, rent & service, Services, and Small enterprises, Medium Enterprises, and Large Enterprises in this position. Agriculture, Mining, Manufacture, Electricity, gas & clean air supply, Construction, Trade, hotel & restaurant, Transport & Communication, Finance, rent & service, Services. Small Enterprise, Medium Enterprise, Large Enterprises. Trade, hotel & restaurant got the first rank whereas is Agriculture is having the lowest rank.

Keywords: Motivational entrepreneurial education, Entrepreneurship at the societal level, ARAS Method.

1. Introduction

The guest editors feel that the academic literature on the growth of social entrepreneurship should remain the primary emphasis of this special issue of Social Development. Due to the growing interest in the numerous contributions made by entrepreneurs to society at large and the economy, entrepreneurship is a common topic in academic literature. Most people agree that entrepreneurs are major forces behind innovation and change in the economy as well as strong supporters of their local communities. Naturally, social developments place a lot of emphasis on entrepreneurship, which is frequently credited with contributing significantly to economic growth, the creation of jobs, and improved well-being in capitalist nations. We first provide a conceptual framework to incorporate the existing literature on entrepreneurial environments to fill in these gaps in the literature. Then, we outline the essential steps in the establishment of a new business endeavor, directly link environmental factors to these steps, and demonstrate how surroundings might encourage people to become more entrepreneurial. We summarise the integrated model's research implications, give some recommendations for future empirical study, and offer policymakers some pointers on how to create conditions that favor entrepreneurship. In addition to the two aforementioned traditional elements of production, there is another significant factor in this new paradigm called entrepreneurship. Leader of the world in every sphere of life, including technology, trade, military, and sustainable economic and social progress. This study's goal is to examine how SMEs across the nation are faring right now. The current rise of SMEs in Indonesia may indirectly reflect the current growth of entrepreneurship in the nation because these businesses can serve as an essential sector, offering a mechanism to test and develop the entrepreneurial potential of locals. When attempting to comprehend these business centers both individually and collectively, the strength and nature of the relationship between stakeholder involvement, innovation management, and entrepreneurship growth is unquestionably a crucial issue. Existing research on stakeholder theory in the field of entrepreneurial knowledge clearly illustrates the significant role of engaging with diverse stakeholders and developing strong relationships with them for entrepreneurship development. Stakeholder theory is about value creation in businesses, improving their chances of success, their engagement with different types of stakeholders, and they're developing strong relationships. Since entrepreneurship is an integrated process of motivation, initiative, tenacity, commitment, structured efforts, and creativity, it is crucial for effective and sustainable socioeconomic development. Entrepreneurship education relates to respecting that innovation, whereas entrepreneurship refers to inventive work. More precisely, entrepreneurship education seeks to provide graduates with the skills they need to succeed in the workplace if they start a new enterprise. It fosters the intellect and cultivates vital abilities like critical thinking, teamwork, and decision-making. It also promotes entrepreneurship and innovative intent. Aside from them, having creative, analytical, and verbal communication abilities are essential for being a successful entrepreneur.

2. MOTIVATIONAL ENTREPRENEURIAL EDUCATION

Whatever the case, motivation is said to occur when a person feels self-reliant and competent in his profession. Students who select entrepreneurial jobs may be encouraged by encouraging entrepreneurship education. At the beginning of their careers, the majority of people—including entrepreneurs—do not consider entrepreneurship to be a profession. Self-determination can be created through this kind of entrepreneurship education by acquiring the necessary skills to launch one's firm. One's desire to look for, consider, and take advantage of entrepreneurial opportunities is stimulated by motivations. As a result, motivational entrepreneurship education is seen as the conduit between entrepreneurial ideas and action. Individuals' beliefs and attitudes toward entrepreneurship are shaped by inspirational entrepreneurship education. In both positive and negative ways, people frequently emulate the behavior of others they identify with, albeit this behavior can change over time. Today, it seems more logical to assume that interacting with entrepreneurs will affect someone's desire to start their own business. People are motivated by connecting with entrepreneurs or these role models in many educational institutions that provide entrepreneurial education. It is for this reason that he stated that entrepreneurship education focuses on learning for entrepreneurs, learning about entrepreneurs, and learning about entrepreneurs. Parents who support entrepreneurship should also take on the educational component as home education has a significant motivational effect on an individual's success in addition to academic education encouraging children to become entrepreneurs.

3. ENTREPRENEURSHIP AT THE SOCIETAL LEVEL

On a social level, there is a lot of literature on entrepreneurship. For instance, he contends that uncertainty is not always a negative thing if some entrepreneurs succeed but are unable to offer value to society while the majority of entrepreneurs fail. This argument argues that the expansion of a diversity of entrepreneurial activities should be fostered on a societal level, given that a society cannot anticipate which entrepreneurial activities will lead to economic progress and wealth. Each of these entrepreneurial endeavors can be seen as an experiment from a societal perspective. Consider the numerous failures in e-commerce as an illustration of how many of these turn out to be economically unviable and result in several bankruptcies. Some of them, though, include Google and Yahoo! A community cannot identify the entrepreneurial activities that genuinely lead to economic progress and prosperity without a range of possibilities developed by several entrepreneurs. Due to the potential economic value that entrepreneurial activities may produce, there is limitless upside potential connected with these activities from a social perspective. The cost of entrepreneurial failure in a society must be considered while attempting to reduce the negative risks related to these activities. Failure can be beneficial for society as a whole since it indicates that entrepreneurial endeavors are unlikely to be a source of economic progress, even though it is unpleasant for bankrupt entrepreneurs.

4. ARAS Method

The ARAS method for complex decision problems Trying to simplify an appropriate indicator (degree of utility) by alternative Chooses, which is between the alternative and the best solution Reflects difference and is different Eliminates the influence of units of measurement. ARAS technique might be used. A regular MCDM trouble is related to the project of Limited variety of results Ranking the options, each of them Based on various selection criteria are clearly described, in line with the ARAS method, decide an application characteristic fee. The relative effectiveness of the complexity of the viable opportunity is at once a scheme. Aggregate Ratio Rating (ARAS) in transport companies Measured performance indicators Approach to assessment. The assessment becomes achieved inside which has been evaluated based on 20 overall performance indicators. The received results had been established during the 3-phase manner of the sensitivity evaluation method. The ARAS approach is primarily of the argument that events the complex international may be understood through the usage of easy criteria describing the opportunity below attention describing normalized and weighted scales For the sum of values optimum opportunity is argued to be most fulfilling. Alternative in evaluation. ARAS Hybrid Method with Input from Energy Experts to Assess the Importance of Sustainability Indicators of Renewable Energy Systems (Polysilicon Solar PV Energy, Solid Oxide Fuel Cell, Phosphoric Acid Fuel Cell, and Offshore Wind Energy Systems). The newly proposed method is based on an advanced SWARA approach mixed with the ARAS method. The SWARA technique is a brand new subjective standardsweighting technique with huge utility in numerous fields which include economics, management, enterprise, production, layout and architecture, policy, and environmental sustainability. Arras Valley, wherein winter temperatures are not too low, most of the fruit grown within the valley is from the Rosaceous own family and consist of Apples, apricots, pears, peaches, plums, cherries, berries, strawberry, and mulberry. of valleys Under natural conditions, wild apricots hundreds human selection subject of years Generally humans are low with small fruits Cut back first-class wild apricot bushes low yields, and susceptibility to pests and illnesses. ARAS) approach using gray numbers. Classical decision-making in ARAS Different from the technique approach is a new technique for fixing MCDM troubles in which the Functionality belonging to preferences Values are compared to feature cost by the test maker at the beginning of the method A better alternative is determined. This Can be linked to ambiguity good judgment and grey idea Gray Additively Rating (ARAS-G) is the ARAS Combines the pattern with gray as a technique principle. ARAS method literature is new However, it has many fields and sectors It has been used in many studies. Flash-lamp photolysis ARAS measures with 1,9, one hundred and one confirmed that After the initiation of photosynthesis First 150 PS test Time, oscillations inside the flash became unusable due to lamp Round. In existing tests PMT intensity due to excimer flash changed into removed via monochromatic and electronic interference was eliminated via the usage of for all trigger signals optical isolators and Excimer laser proper safety. ARAS cannot cope with ambiguity and subjective judgments and/or Facts and/or incomplete information Uncertainty derived from the absence of Inherent uncertainty of elements and/or inaccuracy in mind Failure to do so will result in unreliable and May be an unreliable estimate. The advantage of the use of fuzzy good judgment is that it takes into consideration the uncertainty that exists. This method that's a completely useful idea for coping with unknown and complex conditions. Headaches, The ARAS method, options to sort and/or Such to analyze use facts special eventualities. Therefore, via using this approach, choice makers are Their positivity, and pessimism and Demonstrate sensible attitudes Given the opportunity. In the paper, a numerical case look at an emastering route exam is investigated. The cause for that lies in the importance of this form of mastering. To create an amazing e-getting-to-know path, the Advantage of direction below attention Cons and compared to the opposition and determining its position Essential. In that sense, creators realize which components of the course need development and which are of great satisfaction. The software of the proposed combined method has been validated to be more affordable and suitable in this case.

Result and Discussion

	Small Enterprise	Medium Enterprise	Large Enterprises
Max or Min	80.74	20.81	38.59
Agriculture	80.74	10.09	32.17
Mining	72.43	15.96	30.3
Manufacture	75.34	12.98	35.89
Electricity, gas & clean air supply	78.28	17.8	37.68
Construction	71.14	19.57	33.55
Trade, hotel & restaurant	75.6	20.81	38.59
Transport & communication	73.23	14.64	31.67
Finance, rent & service	77.8	11.47	36.73
Services	74.59	16.16	38.25

TABLE 1. ENTREPRENEURSHIP DEVELOPMENT

Table 1 shows the alternative Agriculture, Mining, Manufacture, Electricity, gas & clean air supply, Construction, Trade, hotel & restaurant, Transport & communication, Finance, rent & service, Services. Evaluation Preference is Small Enterprise, Medium Enterprise, and Large Enterprises max or min show the value this table.

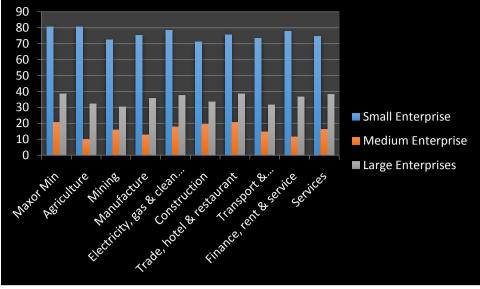


FIGURE 1. ENTREPRENEURSHIP DEVELOPMENT

Figure 1 shows the graphical representation Entrepreneurship Development alternative Agriculture, Mining, Manufacture, Electricity, gas & clean air supply, Construction, Trade, hotel & restaurant, Transport & communication, Finance, rent & service, Services. Evaluation Preference is Small Enterprise, Medium Enterprise, and Large Enterprises.

	Small Enterprise	Medium Enterprise	Large Enterprises	
Max or Min	0.106252221	0.129827188	0.109190199	
Agriculture	0.106252221	0.062948406	0.091024843	
Mining	0.095316427	0.09956953	0.085733688	
Manufacture	0.099145929	0.080978227	0.101550563	
Electricity, gas & clean air supply	0.10301491	0.111048724	0.106615358	
Construction	0.093618813	0.12209121	0.094929546	
Trade, hotel & restaurant	0.099488084	0.129827188	0.109190199	
Transport & communication	0.096369211	0.091334456	0.089610096	
Finance, rent & service	0.10238324	0.071557801	0.103927339	
Services	0.098158944	0.100817269	0.10822817	

TABLE 2. NORMALIZATION OF DM

Table 2 shows the Normalization of DM alternative Agriculture, Mining, Manufacture, Electricity, gas & clean air supply, Construction, Trade, hotel & restaurant, Transport & communication, Finance, rent & service, Services. Evaluation Preference is Small Enterprise, Medium Enterprise, and Large Enterprises. These values are calculated using by formulas.

TABLE 5. WEIGHTED NORMALIZED DM				
	0.21	0.18	0.22	
	Small Enterprise	Medium Enterprise	Large Enterprises	
Max or Min	0.022312966	0.02726371	0.022929942	
Agriculture	0.022312966	0.013219165	0.019115217	
Mining	0.02001645	0.020909601	0.018004074	
Manufacture	0.020820645	0.017005428	0.021325618	
Electricity, gas & clean air supply	0.021633131	0.023320232	0.022389225	
Construction	0.019659951	0.025639154	0.019935205	
Trade, hotel & restaurant	0.020892498	0.02726371	0.022929942	
Transport & communication	0.020237534	0.019180236	0.01881812	
Finance, rent & service	0.02150048	0.015027138	0.021824741	
Services	0.020613378	0.021171626	0.022727916	

TABLE 3. WEIGHTED NORMALIZED DM

Table 3 shows the Weighted Normalized DM 0.21, 0.18, 0.22 value alternative Agriculture, Mining, Manufacture, Electricity, gas & clean air supply, Construction, Trade, hotel & restaurant, Transport & communication, Finance, rent & service, Services. Evaluation Preference is Small Enterprise, Medium Enterprise, and Large Enterprises. Weighted normalised matrix values are derived by using the formula.

TABLE 4. Si & Ki		
Si	Ki	
0.072506618	1	
0.054647349	0.753687738	
0.058930126	0.812755132	
0.059151691	0.815810928	
0.067342588	0.928778513	
0.065234309	0.899701456	
0.071086149	0.980409116	
0.05823589	0.803180347	
0.05835236	0.804786676	
0.06451292	0.889752172	

Table 4 shows the Si & Ki value using the Sum formula.

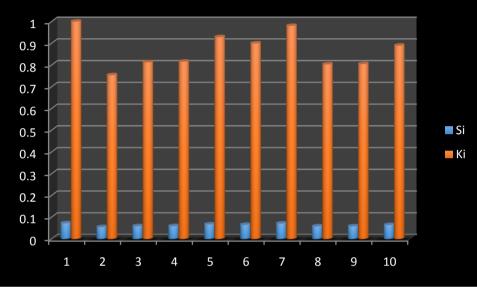


FIGURE 2. Si & Ki

Figure 2 shows the graphical representation Entrepreneurship Development Si & Ki value.

	Rank
Agriculture	9
Mining	6
Manufacture	5
Electricity, gas & clean air supply	2
Construction	3
Trade, hotel & restaurant	1
Transport & communication	8
Finance, rent & service	7
Services	4

TABLE 5. RANK

Table 5. shows the final result of this paper the Agriculture is in ninth rank, Mining is in sixth rank, Manufacture is in fifth rank, Electricity, gas & clean air supply is in second rank, Construction is in third rank, Trade, hotel & restaurant is in first rank, Transport & communication is in eighth rank , Finance, rent & service is in seventh rank, Services is in fourth rank.

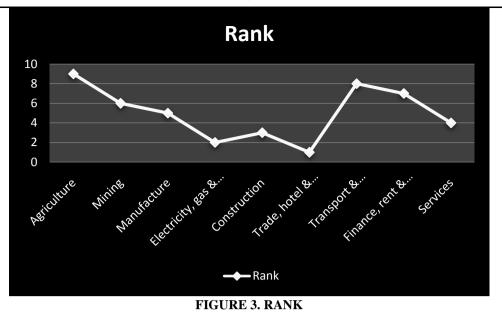


Figure 3 shows the graphical view of the final result of this paper the Agriculture is in 9th rank, Mining is in 6th rank, Manufacture is in 5th rank, Electricity, gas & clean air supply is in 2nd rank, Construction is in 3rd rank, Trade, hotel & restaurant is in 1st rank, Transport & communication is in 8th rank , Finance, rent & service is in 7th rank, Services is in 4th rank.

5. Conclusion

There are certain restrictions on this study, though. This study was unable to investigate the "transition" process inside SMEs or from SMEs to us using the data at hand. Such a procedure can be utilized to demonstrate the effective growth of entrepreneurship. This study was unable to evaluate the dynamic growth of female entrepreneurs through a firm measure, which may have indicated which types of enterprises they expand most fast because no time-series data were available. In terms of policy, several policy initiatives or programs have been put up in the literature to assist the growth of entrepreneurship. The best way to cultivate entrepreneurship among these is through business practices that are supported by course materials in business schools. Therefore, MIEs and owners of SEs should be given priority in national efforts to develop more competitive entrepreneurs because of their prior experiences in running a firm or understanding of how to survive in competitive markets. The majority of these businesses were also formed with owner funds rather than with outside funding. The relationship between stakeholder involvement and innovation management for the growth of entrepreneurship is the subject of a thorough literature evaluation in this study. Although we found relevant academic publications using a systematic review methodology, other researchers may come across additional literature; this is a drawback of any systematic literature study. This review, like other systematic reviews of the literature in the fields of entrepreneurship and management, excluded any "grey" literature or other studies written in other languages and only included studies and books that were published in peerreviewed academic journals and were written in English. Entrepreneurship is a key driver of economic growth, which boosts the nation's GDP significantly and generates stable, long-term employment for people on a micro level. The development of entrepreneurship in the nation has benefited from effective government policies, supportive actions, and incentives.

References

- [1]. G Gnyawali, Devi R., and Daniel S. Fogel. "Environments for entrepreneurship development: key dimensions and research implications." *Entrepreneurship theory and practice* 18, no. 4 (1994): 43-62.
- [2]. Fortunato, Michael WP, and Theodore Alter. "Community entrepreneurship development: an introduction." *Community Development* 46, no. 5 (2015): 444-455.
- [3]. Tambunan, Tulus. "Entrepreneurship development: SMES in Indonesia." *Journal of Developmental Entrepreneurship* 12, no. 01 (2007): 95-118.
- [4]. Leonidou, Erasmia, Michael Christofi, Demetris Vrontis, and Alkis Thrassou. "An integrative framework of stakeholder engagement for innovation management and entrepreneurship development." Journal of Business Research 119 (2020): 245-258.
- [5]. Aidis, Ruta, Saul Estrin, and Tomasz Mickiewicz. "Institutions and entrepreneurship development in Russia: A comparative perspective." *Journal of business Venturing* 23, no. 6 (2008): 656-672.
- [6]. Hasan, Sk Mahmudul, Eijaz Ahmed Khan, and Md Noor Un Nabi. "Entrepreneurial education at university level and entrepreneurship development." *Education+ Training* (2017).

- [7]. Lee, Seung-Hyun, Yasuhiro Yamakawa, Mike W. Peng, and Jay B. Barney. "How do bankruptcy laws affect entrepreneurship development around the world?." *Journal of Business Venturing* 26, no. 5 (2011): 505-520.
- [8]. Chowdhury, Mohammed S. "Overcoming entrepreneurship development constraints: the case of Bangladesh." *Journal of Enterprising Communities: People and Places in the Global Economy* (2007).
- [9]. Mathew, Viju. "Women entrepreneurship in Middle East: Understanding barriers and use of ICT for entrepreneurship development." *International Entrepreneurship and Management Journal* 6, no. 2 (2010): 163-181.
- [10]. Lee, Seung-Hyun, Mike W. Peng, and Jay B. Barney. "Bankruptcy law and entrepreneurship development: A real options perspective." *Academy of Management Review* 32, no. 1 (2007): 257-272.
- [11]. Saini, J. S., and B. S. Bhatia. "Impact of entrepreneurship development programmes." *The Journal of Entrepreneurship* 5, no. 1 (1996): 65-80.
- [12]. Saini, J. S., and B. S. Bhatia. "Impact of entrepreneurship development programmes." *The Journal of Entrepreneurship* 5, no. 1 (1996): 65-80.
- [13]. Lebedeva, Tatiana, Evgeny Egorov, Tatiana Tsapina, Tatiana Fokina, and Tatiana Vasilyeva. "Intellectual provision of the innovative entrepreneurship development." *Mediterranean Journal of Social Sciences* 6, no. 5 S3 (2015): 303-303.
- [14]. Lebedeva, Tatiana, Evgeny Egorov, Tatiana Tsapina, Tatiana Fokina, and Tatiana Vasilyeva. "Intellectual provision of the innovative entrepreneurship development." *Mediterranean Journal of Social Sciences* 6, no. 5 S3 (2015): 303-303.
- [15]. Szerb, László, and William N. Trumbull. "Entrepreneurship development in Russia: is Russia a normal country? An empirical analysis." *Journal of Small Business and Enterprise Development* (2018).
- [16]. Abubakar, Habib Auwal. "Entrepreneurship development and financial literacy in Africa." World Journal of Entrepreneurship, Management and Sustainable Development (2015).
- [17]. Kuzilwa, Joseph Andrew. "The role of credit for small business success: A study of the National Entrepreneurship Development Fund in Tanzania." *The Journal of Entrepreneurship* 14, no. 2 (2005): 131-161.
- [18]. Amjad, Tayyab, Shamsul Huda Binti Abdul Rani, and Shiza Binti Sa'atar. "Entrepreneurship development and pedagogical gaps in entrepreneurial marketing education." *The International Journal of Management Education* 18, no. 2 (2020): 100379.
- [19]. Nguyen, Quan Anh, Gillian Sullivan Mort, and Clare D'Souza. "Vietnam in transition: SMEs and the necessitating environment for entrepreneurship development." *Entrepreneurship & Regional Development* 27, no. 3-4 (2015): 154-180.
- [20]. Nawaz, Faraha. "Critical factors of women entrepreneurship development in rural Bangladesh." (2009).
- [21]. Gibb, Allan, Gay Haskins, and Ian Robertson. "Leading the entrepreneurial university: Meeting the entrepreneurial development needs of higher education institutions." In *Universities in change*, pp. 9-45. Springer, New York, NY, 2013.
- [22]. Parvin, Lovely, M. Wakilur Rahman, and Jinrong Jia. "Determinates of women micro-entrepreneurship development: an empirical investigation in rural Bangladesh." *International journal of Economics and Finance* 4, no. 5 (2012): 254-260.
- [23]. Agwu, M. Edwin, and Henrietta N. Onwuegbuzie. "Effects of international marketing environments on entrepreneurship development." *Journal of Innovation and Entrepreneurship* 7, no. 1 (2018): 1-14.
- [24]. Nikolaou, E. I., D. Ierapetritis, and K. P. Tsagarakis. "An evaluation of the prospects of green entrepreneurship development using a SWOT analysis." *International Journal of Sustainable Development & World Ecology* 18, no. 1 (2011): 1-16.
- [25]. Mohamed, Zainalabidin, Golnaz Rezai, Mad Nasir Shamsudin, and Muhammad Mu'az Mahmud. "Enhancing young graduates' intention towards entrepreneurship development in Malaysia." *Education+ Training* (2012).